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26th Annual International Conference

Transcontinental Trusts 2011

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His Honour
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Richard Hay, Partner
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Dawn Goodman,
Partner,
WITHERS



Malcolm Couch
Assessor of Income Tax
ISLE OF MAN
GOVERNMENT



Kenny Foo,
Managing Director,
JP MORGAN

New Speakers for 2011:



Elspeth Talbot-Rice QC,
Barrister,
XXIV OLD BUILDINGS



Wendy Martin,
Director of
International Tax,
STATES OF JERSEY



Mary Duke,
Head of Wealth
Advisory Services,
HSBC Private Bank



Timothy Ridley, OBE,
Former Chairman,
CAYMAN ISLANDS
MONETARY AUTHORITY



Lyndon Trott,
Chief Minister,
STATES OF GUERNSEY

Hear from & Debate with the Leading Authorities in the Global Trust Industry

Chaired by: **Richard Hay**
International Expert Speakers:

Simon Taube QC, Barrister,
TEN OLD SQUARE **NEW**

John Cullinane, Partner,
DELOITTE **NEW**

Rupert Ticehurst, Partner,
BERWIN LEIGHTON PAISNER **NEW**

Dawn Goodman, Partner,
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Robin Vos, Partner,
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Bruce Zagaris, Partner,
BERLINER, CORCORAN & ROWE

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Jonathan Burt, Head of Key Clients,
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Nicola Palios, Managing Director,
MP CORPORATE SOLUTIONS LIMITED **NEW**

George Hodgson, Head of Policy,
STEP **NEW**

Nicholas Shaxson, Journalist &
Author, *Treasure Islands: Tax Havens
and the Men who Stole the World* **NEW**

Zac Lucas, Partner,
OGIER (BVI) **NEW**

Bernard Vischer, Partner
SCHELLENBERG WITTMER

Paul Stibbard, Partner,
BAKER & MCKENZIE

Richard Frimston, Partner,
RUSSELL COOKE **NEW**

Marcus Hinkley, Partner
COLLAS CRILL **NEW**

5 Reasons to Attend TransTrusts 2011

30 International speakers - the greatest ever assembled at Transcontinental Trusts including representatives from **Russia, Asia, Latin America, the Middle East** and the **USA**

26 Years of experience with the programme written by **practitioners** and led by **Richard Hay**

3 High Profile Government Officials including:

- **Lyndon Trott**, STATES OF GUERNSEY
- **Wendy Martin**, STATES OF JERSEY
- **Malcolm Couch**, ISLE OF MAN GOVERNMENT

2 Comprehensive action packed days including dedicated networking opportunities at:

- The Annual Lake Geneva Boat Cruise
- 8 Practical Breakfast Briefings
- 5 Interactive Panel Sessions

1 Unmissable event for the trusts industry

Special Conference Features:

8 BRAND NEW, CUTTING-EDGE BREAKFAST BRIEFINGS:

- Your chance to tap directly into top level expertise while meeting delegates with matching interests

UNRIVALLED NETWORKING OPPORTUNITIES

- A fantastic opportunity to question industry leaders and get acquainted with other international private client professionals

- Join the annual Lake Geneva **EVENING NETWORKING CRUISE**



SUPERB NOTES

- TransTrusts is famous for its clear, comprehensive notes, providing a valuable reference source

(See the booking form if you want to purchase the notes separately)

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"I loved networking with so many professionals from so many jurisdictions."

(Young, Bank of Scotland International)

26th Annual Transcontinental Trusts

Main Conference

Breakfast Briefings with the Experts

Enjoy informal briefings and conversation over coffee and croissants with the experts of your choice.



Breakfast Briefings Day 1

Briefing 1

The EU and Succession laws – Are We There Yet? An EU Round up

- EU treaties, regulations and directives post Lisbon
- The EU gets to be nosier
- Tackling cross-border inheritance tax barriers
- Common frame of reference (CFR) and draft common frame of reference (DCFR) – contracts and trusts
- Individual EU regulations – the bag gets bigger
- The mixed bag: - judgements, family, contracts, non-contractual obligations, applicable divorce law and matrimonial property regimes
- Succession & wills – problems and timescales

Richard Frimston, Partner, RUSSELL COOKE

Briefing 2

Understanding Shari'a Law & Middle Eastern Families

- Impact of inheritance laws
- Conflict law issues
- How far can planning with trusts avoid inheritance law pitfalls
- Potential problems with joint property succession: Talib v Talib
- Problem issues for family business succession in Shari'a law jurisdictions
- Planning for political risk

Paul Stibbard, Partner, BAKER & MCKENZIE

Briefing 3

FATCA Got Hired - What are the Practicalities for Trusts?

- What types of entities are covered by FATCA?
- What are the consequences of being subject to these rules?
- What financial institutions should do in order to prepare for these changes, which become effective on January 1, 2013?

Briefing 4

Private Trust Companies

- Regulation of trust business in the BVI
- Private trust company regulations explained
- Typical private trust company structures

- PTC combined with a VISTA purpose trust
- VISTA corporate governance rules explained
- Conclusion

Zac Lucas, Partner, OGIER (BVI)

Breakfast Briefings Day 2

Briefing 1

The Implications of Appointing a Swiss Resident Trustee

- Jurisdiction in trust matters
- Jurisdiction in matrimonial and inheritance controversies
- Applicability of Swiss debt collection and bankruptcy rules
- Taxation

Bernard Vischer, Partner, SCHELLENBERG WITTMER

Briefing 2

Using Protected Cell Companies

- Current PCC legislation and regulation in the EU
- Benefits of PCC model
- Usage of life cells for wealth management

FINANCE MALTA

Briefing 3

Jurisdictional Focus: Russia

- Current Russian and CIS wealth management issues
- International tax structuring for Russian and CIS wealthy families and successful entrepreneurs
- Do you speak "trust"? Russian law and practice
- My wealth management tools are working now, but what about tomorrow? expected developments in Russian tax law

Olga Boltenko, Partner, WITHERS

Briefing 4

Jurisdictional Update: Guernsey - Attracting New Markets

- Update on the Guernsey foundation
- Guernsey's approach to attracting clients from new markets
- Guernsey's perspective on reserved powers, private trust companies and purpose trusts

Marcus Hinkley, Head of Fiduciary, COLLAS CRILL

Day One: Wednesday 22nd June 2011

08:00 - 08:30 Registration

08:30 - 09:20 Breakfast Briefings (choose 1 of 4)

Briefing 1 - The EU and Succession laws – Are We There Yet? An EU Round up

Briefing 2 - Understanding Shari'a Law & Middle Eastern Families

Briefing 3 - FATCA Got Hired - What are the Practicalities for Trusts?

Briefing 4 - Private Trust Companies

09:30 Chair's Opening Remarks - Richard Hay, Partner, STIKEMAN ELLIOTT

MORNING THEME Key Issues Facing Trusts & Trustees

09:40 **Keynote Address
In the Cross Hairs: Is There Still a Place for Small International Financial Centres?**

- The key battlegrounds - where are they
- Who are the key protagonists – the EU, US, UK and the BRICS
- Who/what are their weapons and what are they doing – international and domestic action and the relevant agencies
- What are the IFC defences – legitimate and beneficial role in globalisation, competitiveness/efficiency, real economic activity, stability and good governance, tax and regulatory planning
- Winners and losers – who and where – to be announced

Timothy Ridley, OBE, Former Chairman, CAYMAN ISLANDS MONETARY AUTHORITY

10:10 **Developing Issues in Trust Law & Practice**

- Impact of *Pitt v Holt* and *Futter v Futter* in Court of Appeal
- Extent of locus standi in trusts
- Impact of pending EU Succession Regulation

The Honourable Mr Justice David Hayton, THE CARIBBEAN COURT OF JUSTICE

10:50 Coffee

11:10 **Recent Cases On Capacity & Want Of Knowledge & Approval**

- Creating inter vivos trusts near death
- *Choithram International v Pagarani*
- *Pennington v Waine*

Elspeth Talbot-Rice QC, Barrister, XXIV OLD BUILDINGS

11:40 **Trust Structures in a Changing World**

- Drafting techniques to avoid/minimise litigation for trustees
- Clauses enabling trustees safely to sue without Beddoe's application
- Making beneficiaries' interest determine on attacking trusts
- Trustees and divorce proceedings

Simon Taube QC, Barrister, TEN OLD SQUARE

12:10 **PANEL SESSION – How Informed Do Trustees Need To Be?**

- Major distributions to one beneficiary when competing interests of other beneficiaries
- Any need to communicate with beneficiaries?
- Any protection in trust deed?
- Major management decisions e.g. delegation to portfolio manager, sale of majority shareholding

Featuring Speakers from the Morning

13:00 Lunch

Sponsorship Opportunities: For international financial centres, private banks and legal advisers, this event is a must!

Give your organisation the competitive edge with a presence at the most recognised and established international trusts event. There is really no better environment to target the most influential decision-makers in the offshore world.

Transcontinental Trusts will present service providers to this industry with a unique opportunity to meet existing and potential clients from key jurisdictions. For international financial centres, private banks and legal advisers, this event is a must! If you are interested in discussing sponsorship, an exhibition space, display space or advertising in the delegate pack, please call

David Gold on Tel: +44 (0)20 7017 7243 or email david.gold@informa.com

AFTERNOON THEME Regulation & Litigation What are the Risks?

14:00 **Crown Dependencies' Corporate Tax Review**

- Brave new world for Crown Dependency tax systems
- Evolving EU views on the scope and application of the Code of Conduct
- Politics and pragmatism: do EU tax prescriptions extend to UK Crown Dependencies?
- Foot/Deloitte report recommendations for UK offshore centre tax regimes
- UK Crown Dependency options for their corporate tax models
- Will the Crown Dependencies adopt differing policy approaches on the issues?
- What does industry and the client base think?

Moderated By:
Richard Hay, Partner, STIKEMAN ELLIOTT

Panel:
Lyndon Trott, Chief Minister, STATES OF GUERNSEY
Wendy Martin, Director of International Tax, STATES OF JERSEY
Malcolm Couch, Assessor of Income Tax, ISLE OF MAN GOVERNMENT
John Cullinane, Partner, DELOITTE

15:20 Coffee

15:50 **PANEL SESSION – Trust Litigation**

This session will cover how trusts are vulnerable to attack and how to defend them.

- Creditor attacks
- Succession claims
- Divorce
- Claw backs
- Beneficiary actions

Moderated By:
Rupert Ticehurst, Partner, BERWIN LEIGHTON PAISNER

Panel:
Dawn Goodman, Partner, WITHERS
Elspeth Talbot-Rice QC, Barrister, XXIV OLD BUILDINGS

16:50 End of Day One

18:45 **Leave for Lake Geneva Boat Cruise**

19:00 LAKE GENEVA EVENING NETWORKING CRUISE

Enjoy a relaxing cruise and drinks reception around Lake Geneva, including a two course dinner and a chance to make new contacts and catch up with old friends.



"I really enjoyed the topics - always very relevant and interesting. The cruise was also great for networking."

(Georgeson, Caledonian Trust IOM Ltd)

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The British Virgin Islands' is one of the world's premier centres for international business. In addition to its economic and political stability, it boasts a wealth of knowledgeable and innovative professionals; a modern, robust yet business-friendly regulatory regime; and an attractive commercial environment that is a one-stop-shop for both corporate and personal wealth management.

In 2005 the BVI Business Companies Act, an innovative, cutting edge law crafted with the changing needs and requirements of the international business community in mind, was introduced. The jurisdiction's attractiveness as an international finance centre has been further enhanced by the introduction of modern, forward looking trust legislation, including:

- Amendments to the Trustee Act providing for a 100 year perpetuity period and enhanced trustee powers.
- The Virgin Islands Special Trusts Act - VISTA, which has attracted interest from around the world and has been described by trust and estate practitioners as a ground breaking development in the area of settlor controlled trusts.
- Modernised Private Trust Company regulations, which afford greater clarity and certainty to family trusts and private trustees in terms of licensing exemptions and related matters.

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FinanceMalta, a non-profit public-private initiative, was formally set up to promote Malta's international Business & Financial Centre, both within, as well as outside, Malta's shores. It brings together, and harnesses, the resources of the industry and government, to ensure that Malta maintains a modern and effective legal, regulatory and fiscal framework in which the financial services sector can continue to grow and prosper. The Board of Governors, together with the founding associations, four expert groups, its corporate members, and staff are committed to promote Malta as a centre of excellence in financial services and international business.



Guernsey was named 'International Finance Centre of the Year' at the STEP Private Client Awards 2008/9. The Island is a leading international fiduciary centre with 50 years experience in supplying trust and corporate services. Guernsey plays host to some 150 licensed fiduciaries, ranging from large organisations to independent, boutique operations, holding between £250bn and £300bn worth of assets in trust.



The Isle of Man offers a range of wealth management services and solutions and is a natural common law jurisdiction with an internationally respected trust law and judicial system. It is a leading location for added -value company and trust services and offers a strong proposition for PTC, family office and private charity establishment.



Schellenberg Wittmer is one of the leading Swiss business law firms in Switzerland. Over 110 specialized attorneys in Zurich and Geneva advise domestic and international clients on all aspects of business law. Our clients are domestic and foreign companies as well as high net worth individuals. We offer a full range of services, from focused advice to project management. The areas of advice include: banking and finance, dispute resolution, private clients, trusts & estates, foundations, real estate and construction, restructuring and insolvency, taxation, white-collar crime and compliance.

Exhibitors



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Programme

Day Two: Thursday 23rd June 2011

08:00 - 08:30	Registration
08:30 - 09:20	Breakfast Briefings (choose 1 of 4) Briefing 1 - The Implications of Appointing a Swiss Resident Trustee Briefing 2 - Using Protected Cell Companies Briefing 3 - Jurisdictional Focus: Russia Briefing 4 - Jurisdictional Update: Guernsey - Attracting New Markets
09:30	Chair's Welcome - Richard Hay, Partner, STIKEMAN ELLIOTT

MORNING THEME Global Overview: Changing Approaches to Suit a Changing Environment

09:40 Changing UK Policy Towards HNWI's

- Divided we stand - coalition tax policy
- A general Anti-Avoidance Rule?
- Specific anti-avoidance measures
- HMRC crackdown on offshore activities

Robin Vos, Partner, MACFARLANES

10:20 Jurisdictional Session: Focus on the USA

- Trends of world-wide U.S. income, gift, estate and generation-skipping transfer taxation
- The HIRE act and foreign account taxpayer compliance act
- Whistleblower provisions affecting tax matters
- U.S. enforcement update: prosecutions of foreign banks & professionals
- Update on voluntary disclosure
- Expatriation

Bruce Zagaris, Partner, BERLINER, CORCORAN & ROWE

10:50 Coffee

11:10 Jurisdictional Session: Asia

- Global bank or local bank? Bank trustee or independent trustee? Is small beautiful?
- Trust assets: risk capital or "safe" capital? The dynastic dynamic
- Trends shaping the Asian fiduciary space: decline of estate taxes (with one exception), return of instability to the region, growing reach of divorce courts
- Private trust companies: how attractive are they in the Asian market?
- Emigrating East? - selecting a permanent resident scheme
- Review of available trust jurisdictions - Singapore, New Zealand and beyond: Are you better off with a Western trustee?

Kenny Foo, Managing Director, JP MORGAN

11:40 Trusts from a Latin American Perspective

- Comparison of UK and Latin American trusts
- Recognition of foreign trusts by Latin American countries - the Hague convention
- Actual Use
- Latin American settlor with trustee in non-Latin American jurisdiction - forced heirship
- Tax requirements
- Case law on foreign trusts

Nicholas Malumian, Partner, MALUMIAN & FOSSATI

12:20 Jurisdictional Session: India

- Practical succession planning for India's high net worth individuals
- Realising the potential of the up-and-coming affluent to grow your client base in India in the long-term
- Forward thinking strategies to take on industry changes ahead and operating cross border estates in the region

Cyril Shroff, Partner, AMARCHAND & MANGALDAS & SURESH A. SHROFF & CO

13:00 Lunch

AFTERNOON THEME Private Banking & IFCs Who Wins, Who Loses

14:15 PANEL SESSION - Should Banks be in the Fiduciary Business?

- Do banks price fiduciary risk properly?
- Fiduciary conflicts: can a trustee managing money exercise the required independent judgment over its performance as investment manager?
- Wealth structuring expertise: in an increasingly regulated world, is this more important to clients than fund management?
- Control over the wealth structure deepens and extends the client relationship: true or false?
- Fiduciaries must favour client interests over their own; does bank culture allow this?
- Should banks propose suggest wealth management structures to clients or act passively on client instructions?

Moderated by:

Richard Hay, Partner, STIKEMAN ELLIOTT

Panel:
Jonathan Burt, Head of Key Clients, BARCLAYS WEALTH
Mary Duke, Head of Wealth Advisory Services, HSBC Private Bank
Nicola Palios, Managing Director, MP CORPORATE SOLUTIONS LIMITED

15:15 Coffee

15:35 PANEL SESSION - International Financial Centres: Pirates or Paragons?

- Regulatory and tax competition from IFCs: race to the bottom or the top?
- IFCs- good or bad for developing countries?
- Transparency: have IFCs done enough?
- France as 2011 G20 Chair: will it secure support to what tax havens as it (almost) did in 2009?
- Do we need more, or better, regulation?
- Anti-offshore initiatives around the world: IFCs survive despite ten years on the edge? why?

Moderated by:

Richard Hay, Partner, STIKEMAN ELLIOTT

Panel:
Timothy Ridley, OBE, Former Chairman, CAYMAN ISLANDS MONETARY AUTHORITY
George Hodgson, Head of Policy, STEP
Nicholas Shaxson, Journalist & Author, Treasure Islands: Tax Havens and the Men who Stole the World
Zac Lucas, Partner, OGIER (BVI)

16:35 Closing Remarks from Chairman

16:40 End of Conference

"It was fantastic to have the opportunity to hear presentations, and to discuss with delegates, issues of current concern."

(Johnston, Bircham Dyson Bell LLP)

"Quality speakers and current content"

(Mitchell, Mayfair Trust Group Ltd)

Truly International Audience

With over 40 key jurisdictions being represented by speakers and attendees over recent years - the conference itself provides a unique opportunity for you to network with colleagues and experts of the highest level and on a truly international scale. These included in 2010:

Gibraltar, Singapore, Latvia, Switzerland, Isle of Man, Jersey, Norway, Hong Kong, Malta, Liechtenstein, Canada, Guernsey, Germany, Monaco, New Zealand, India, British Virgin Islands, Cayman Islands and United Kingdom

Speaker Biographies



The Hon. Mr Justice Hayton
THE CARRIBBEAN COURT OF JUSTICE
 The Hon Mr Justice David Hayton LLB, LLD (Newcastle Univ), MA, LLD (Cantab), TEP (Hon), Bencher of Lincoln's Inn, has been a Justice of the Caribbean Court of Justice since 2005. He was formerly a Fellow of Jesus College, Cambridge, and then a Professor of Law at King's College, London University, while practising as a Chancery barrister and sitting part-time as a judge in London and The Bahamas.



Malcolm Couch, ISLE OF MAN GOVERNMENT
 Malcolm Couch is the Assessor of Income Tax of the Isle of Man and is responsible for all direct taxation matters in the Island and internationally. Malcolm has had experience in a wide range of technical and managerial roles in both the public and private sectors. Malcolm joined the Isle of Man Government in November 2004 and concentrates primarily on policy, strategy and international matters: including representing the Isle of Man at OECD and EU forums and negotiating tax co-operation agreements.



Richard Hay, STIKEMAN & ELLIOTT
 Richard Hay is the tax partner of the Private Capital Group in the London office of Stikeman Elliott, Canadian and international lawyers. The Group advises on information exchange and financial regulation matters, including the initiatives pursued by OECD, the EU, the FATF and the IMF, and on international estate planning structures, particularly in Latin America, Canada and the Middle East. Richard is co-chairman of the STEP International Committee.



Dawn Goodman, WITHERS
 Dawn is the head of the Contentious Trust and Succession Group. Dawn has a wealth of experience in advising asset holders, trustees, protectors, personal representatives and other fiduciaries, heirs, charities and beneficiaries generally as well as creditors or other adverse claimants who are involved in a dispute or potential dispute, whether domestic or multi jurisdictional.



Simon Taube QC, Barrister, TEN OLD SQUARE
 Simon Taube's practice covers the broad range of Chancery activities in both litigation and advisory work. He also conducts cases abroad in other common law jurisdictions. His special expertise includes the fields of UK and foreign trusts and estates, tax planning and trust and personal taxation. He also has wide experience in charity, property, securities, partnership, professional negligence and family provision matters.



Bernard Vischer, Partner SCHELLENBERG WITTMER
 Bernard Vischer is a partner in our Geneva office, where he heads our Private Clients Group. He advises private clients in private banking matters, enterprise succession, trusts, and estate planning. He also has extensive practical experience in corporate and transactional matters, with a focus on the shipping and aviation industries.



Rupert Ticehurst, Partner, BERWIN LEIGHTON PAISNER
 Rupert joined Herbert Smith as a partner in 2005. His experience includes tax, trusts and succession planning, litigation and charities. Rupert advises on all areas of trusts law including trusts in commercial contexts and is a member of the Association of Contentious Trusts and Probate Specialists.



Robin Vos, Partner, MACFARLANES
 Robin is a partner in private client. He gives tax, trust and estate planning advice to UK and overseas individuals. He has experience of setting up and reorganising family office structures and drafting family constitutions. Much of his work has an international element. He specialises in the creation of cross-border international asset-holding vehicles, often working with overseas professionals, to design structures which will meet conflicting objectives of a number of jurisdictions.



Bruce Zagaris, Partner, BERLINER, CORCORAN & ROWE
 Bruce Zagaris is a partner with the Washington, D.C. law firm of Berliner, Corcoran & Rowe LLP. Since 1975 much of his work has involved counselling the international finance sector on matters such as taxation controversy, confidentiality, the regulation of money movement and criminal problems arising from international business. The founder and editor of the monthly journal International Enforcement Law Reporter, he has been an expert witness in a number of trials concerning money laundering, confidentiality, international financial services and related matters.



Nicholas Malumian, Partner, MALUMIAN & FOSSATI
 Nicolas Malumian is an attorney (Cum Laude) from Argentina who specializes in regulation and taxation of trusts, structured finance and financial transactions. He is the author of several books in Spanish on Leasing, Trusts, Public Offer of Securities, Bonds, Derivatives and one book in English on "Trusts in Latin America" (edited in 2009 by Oxford University Press) that explains the use of trust in all Latin American countries.



Nicola Palios, Managing Director, MP CORPORATE SOLUTIONS LIMITED
 Formerly the CEO of Mourant Group, Nicola is now the owner and director of MP Corporate Solutions Limited which works with a number of banks and private equity houses offering a variety of consultancy services including business turn-around, acquisition due diligence, post-acquisition integration and strategic consulting with specialist niches in financial services, professional services and sports.



George Hodgson, Head of Policy, STEP
 George Hodgson is Head of Policy at the Society of Trust and Estate Practitioners (STEP), the worldwide professional body for those specialising in helping families plan the transfer of family assets and property from one generation to another. Prior to joining STEP he held a senior policy position at the Association of British Insurers, the main insurance industry trade body in the UK and has also served on the staff of the Treasury Committee of the UK House of Commons.



Nicholas Shaxson, Journalist & Author, Treasure Islands: Tax Havens and the Men who Stole the World
 Nicholas Shaxson is a journalist and writer, an Associate Fellow of Chatham House (the Royal Institute of International Affairs) and a long-term consultant to the Tax Justice Network, a high-level expert group researching the offshore phenomenon and the acknowledged leader in its field.



Zac Lucas, Partner, OGIER (BVI)
 Zac joined Ogier in 2010 from Harney Westwood & Riegels in the British Virgin Islands where he was a Partner and Head of the Trust team. Prior to moving offshore in 2005, Zac practised at Russell - Cooke Solicitors in London, focusing mainly on tax and estate planning involving high net worth families and individuals.



Olga Boltenko, Partner, WITHERS
 Olga's practice focuses on UK, Russian and international tax matters regarding tax planning, structuring for mergers and acquisitions, cross-border investments, capital markets transaction, derivatives, insurance and other risk management products, leasing and project finance, spin offs and joint ventures, together with a variety of debt and equity offerings.



Paul Stibbard, Partner, BAKER & MCKENZIE
 Paul Stibbard is the head of the London Private Banking Department of Baker & McKenzie LLP, London, and editor of the Private Banking Newsletter. He specializes in advising individuals and trustees on complex cross border tax, trust and succession issues, particularly concerning the validity of existing offshore trust structures with specific reference to the possible rights of forced heirs from civil and Shari' a law jurisdictions.



Richard Frimston, Partner, RUSSELL COOKE
 Richard is a Partner and Head of the Private Client Team and advises clients in relation to their wills and probate and tax planning issues. Areas of expertise include cross-border estates and international private law issues.



Marcus Hinkley, Head of Fiduciary COLLAS CRILL
 Marcus has extensive experience in advising institutional trustees and private individuals on a wide variety of private and commercial trust arrangements, including the responsibilities as trustee, unit trusts, securitisations and other structured finance arrangements. He previously worked in the private client department of Maples and Calder and as in-house legal counsel for Citco Trustees in the Cayman Islands, and dating back to 2001, at Harneys in the British Virgin Islands. He started his legal career in New Zealand as a commercial lawyer before specialising in trust law. Through his experience in house at Citco Trustees in the Cayman Islands, he adds a particularly commercial approach to his advice.



Kenny Foo, Managing Director, JP MORGAN
 Kenny Foo, is a Managing Director and the Head of Wealth Advisory for Asia Pacific at J.P. Morgan. Based in Hong Kong, he leads a team that addresses the international tax, trust, succession, governance and philanthropic issues facing high net worth families throughout Asia. Prior to joining J.P. Morgan, Kenny practiced as an international tax and trust lawyer in Singapore, Sydney, New York, Zurich and Geneva with Baker & McKenzie and Withers LLP.



Timothy Ridley, OBE, Former Chairman, CAYMAN ISLANDS MONETARY AUTHORITY
 For many years, he was a senior partner of the leading Cayman Islands law firm and from 1995 until 2000 headed up the Asia practice in Hong Kong. He specialized in a broad range of international financial transactions. He has wide regulatory and governance experience, having served on the Boards of the Cayman Islands Health Services Commission (2002-2005) and the Cayman Islands Monetary Authority (2002-2008, Chairman 2004-2008). He has also served on various consultative committees that advise the Cayman Islands Government on matters relating to the financial services and local industries.



Lyndon Trott, Chief Minister, STATES OF GUERNSEY
 Lyndon Trott is the current Chief Minister of Guernsey. [1][2] He was elected to the position on 1 May 2008 and his term of office will expire on 30 April 2012. He was re-elected as a Deputy for the electoral district of St. Sampson in the General Election of 2008.



Elsbeth Talbot-Rice QC, Barrister, XXIV OLD BUILDINGS
 Elspeth Talbot Rice QC has a broad commercial Chancery practice and an extremely loyal client base. Clients comment especially on her meticulous eye for detail, particularly well used in cross examination, her clear and robust advocacy in Court and her practical approachable style outside court. She is recommended in both Legal 500 2010 and Chambers & Partners 2011 for Commercial Litigation and Partnership and in Chambers & Partners also for Civil Fraud and Restructuring/Insolvency



Mary Duke, Head of Wealth Advisory Services, HSBC Private Bank
 Mary Duke joined HSBC Private Bank in 2003 to lead the Family Wealth Advisory group in the Americas and was promoted to head Wealth Advisory Services for the Americas in 2005. Her experience as the head of two family offices, and work as an attorney and family advisor give her deep insights into the needs of families with significant wealth.



Cyril Shroff, Partner, AMARCHAND & MANGALDAS & SURESH A. SHROFF & CO
 Mr Cyril Shroff is a managing partner of Amarchand & Mangaldas & Suresh A Shroff & Co - India's largest and foremost law firm, with approximately 450 lawyers. Amarchand Mangaldas has offices at Mumbai, New Delhi, Bangalore, Kolkata and Hyderabad. With over 25 years of experience in a range of areas, including corporate laws, securities markets, banking, infrastructure and others, Mr Shroff is regarded and has been consistently rated as India's top corporate, banking and project finance lawyer by several international surveys including those conducted by International Financial Law Review (IFLR), Euromoney, Chambers Global, Asia Legal 500, Asia Law and others.

Get your Questions Answered @ TransTrusts

Email in questions in advance and we will seek to integrate them into the conference.

These questions will be given to the speakers chairing each of the 4 themes and can be sent to: Jonathan.Olver@informa.com

Transcontinental Trusts 2011

22nd - 23rd June 2011, Grand Hotel Kempinski, Geneva

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HOW MUCH?

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<input type="checkbox"/> Two-Day Conference Transcontinental Trusts (KW5181)	£1299 SAVE £200	£1399 SAVE £100	£1499

The VAT rate is subject to change and may differ from the advertised rate. The amount you are charged will be determined when your invoice is raised. Savings include Multiple Booking & Early Booking Discounts. 50% discount for 3rd & subsequent delegates All discounts can only be applied at the time of registration and discounts cannot be combined (apart from early booking discounts which are available to everyone).

All discounts are subject to approval. Please note the conference fee does not include travel or hotel accommodation

THREE EASY WAYS TO PAY

- Cheque. Enclosed is our cheque for £ in favour of IIR Ltd
Please ensure that the Reference Code **KW5181** is written on the back of the cheque
- Credit Card. Please debit my: VISA AMEX
- MASTERCARD DINERS

Card No: _____ CW Number: _____

Expiry Date: _____

Signature: _____

please note that credit cards will be debited within 7 days of your registration on to the conference

- By Bank transfer: Full details of bank transfer options will be given with your invoice on registration.

TERMS AND CONDITIONS

Attendance at this conference is subject to IIR & IBC Finance Terms and Conditions at www.informaglobalevents.com/division/finance/termsandconditions. Your attention is drawn in particular to clauses 6, 8 and 14 of IIR & IBC Finance Delegate Terms and Conditions which have been set out below:

Cancellation Policy: You may cancel your registration in accordance with this Condition 6. You will receive a refund of your fees paid to IIR and IBC Finance (if any): (i) if you cancel your registration 28 days or more before the Conference, subject to an administration charge equivalent to 10% of the total amount of your fees plus VAT; or (ii) if you cancel your registration less than 28 days, but more than 14 days before the Conference, subject to an administration charge equivalent to 50% of the total amount of your fees plus VAT. IIR and IBC Finance regrets that the full amount of your fee remains payable in the event that your cancellation is 14 days or less before the Conference or if you fail to attend the Conference. All cancellations must be sent by email to kmregistration@informa.com marked for the attention of Customer Services and must be received by IIR and IBC Finance. You acknowledge that the refund of your fees in accordance with Condition 6 is your sole remedy in respect of any cancellation of your registration by you and all other liability is expressly excluded.

Changes to the conference: IIR and IBC Finance may (at its sole discretion) change the format, speakers, participants, content, venue

location and programme or any other aspect of the Conference at any time and for any reason, whether or not due to a Force Majeure Event, in each case without liability.

Data protection: The personal information which you provide to us will be held by us on a database. You agree that IIR and IBC Finance may share this information with other companies in the Informa group.

Occasionally your details may be made available to selected third parties who wish to communicate with you offers related to your business activities. If you do not wish to receive these offers please contact the database manager. For more information about how IIR and IBC Finance use the information you provide please see our privacy policy at: <http://www.ibc-events.com/IIR-conf/PrivacyPolicy.aspx>

If you do not wish your details to be available to companies in the Informa Group, or selected third parties, please contact the Database Manager, Informa UK Ltd, 29 Bressenden Place, London, SW1E 5DR, UK. Tel: +44 (0)20 7017 7077, fax: +44 (0)20 7017 7828 or email integrity@iirttd.co.uk

Incorrect Mailing: If you are receiving multiple mailings or you would like us to change any details, or remove your name from our database, please contact the Database Manager at the above address quoting the reference number printed on the mailing label.

By completing and submitting this registration form, you confirm that you have read and understood the IIR and IBC Finance Delegate Terms and Conditions and you agree to be bound by them.

WHEN AND WHERE

KW5181
22 - 23 June 2011

Venue: Grand Hotel Kempinski Geneva
Quai du Mont-Blanc 19
1201 Geneva, Switzerland
Tel: 022 908 9081
Web: <http://www.kempinski.com/en/geneva>

Delegates are responsible for the arrangement and payment of their own travel and accommodation. IIR has arranged a special room rate at a number of hotels. If you wish to book a room, please call **Venue Search** on **+44 (0) 20 8546 6166** stating that you are an IIR delegate.

PERSONAL DETAILS

1st Delegate Mr/Mrs/Ms _____

Job title _____ Department _____

Telephone _____ Fax _____

Email _____

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2nd Delegate Mr/Mrs/Ms _____

Job title _____ Department _____

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Telephone _____ Fax _____

Email _____

Booking Contact Mr/Mrs/Ms _____

Job title _____ Department _____

Telephone _____ Fax _____

Email _____

COMPANY DETAILS

Company Name _____

Postal Address _____

Telephone _____ Fax _____

Nature of Business _____

Billing Address (if different from above address) _____

Billing E-mail Address: _____

Unable to Attend - Event Documentation

Nothing compares to being there - but you need not miss out! To order your online documentation simply tick the box, complete your details above and send the form along with payment.

- Transcontinental Trusts 2011 - £299 + VAT@20%**

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